



Investor Relations 2018. 10. 30

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# 2018 3Q Earnings Results

## [Consolidated]

This presentation was prepared for the convenience of investors and contains preliminary figures which may be materially different from the final figures. The financial figures contained in this presentation are K-IFRS stand-alone basis.

Also, this presentation has been prepared in advance prior to the completion of external review, only for the convenience of investors. Accordingly, it may be subject to change during the course of review.

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**1. New Orders (Separate)**

**2. Order Backlogs (Separate)**

**3. Sales Revenue**

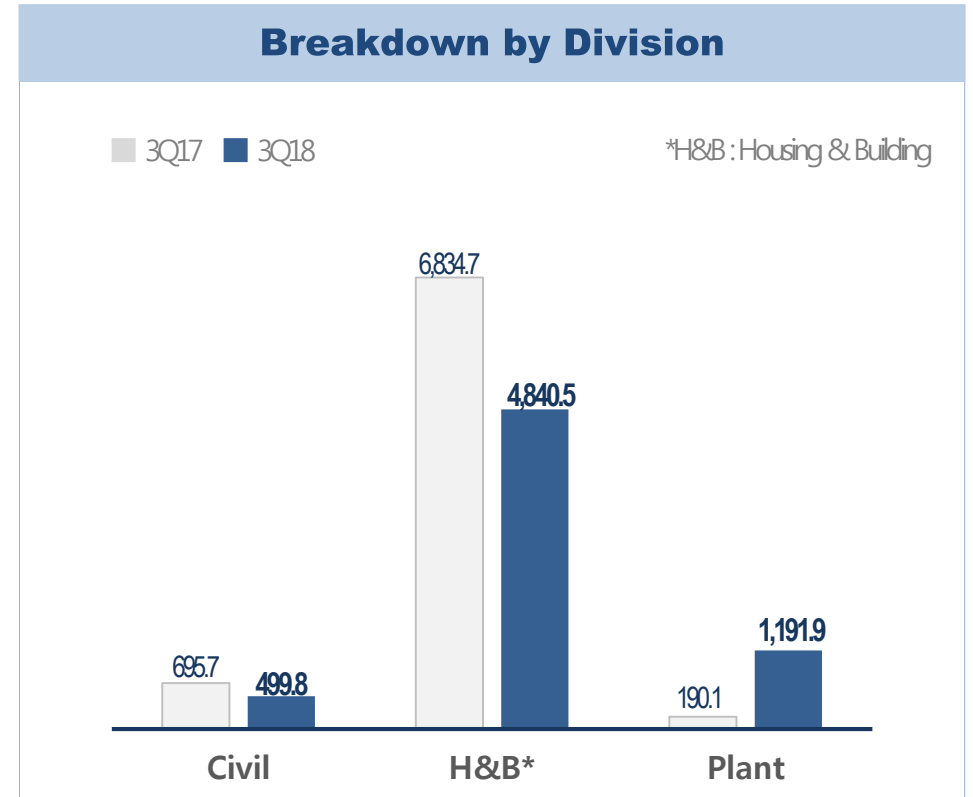
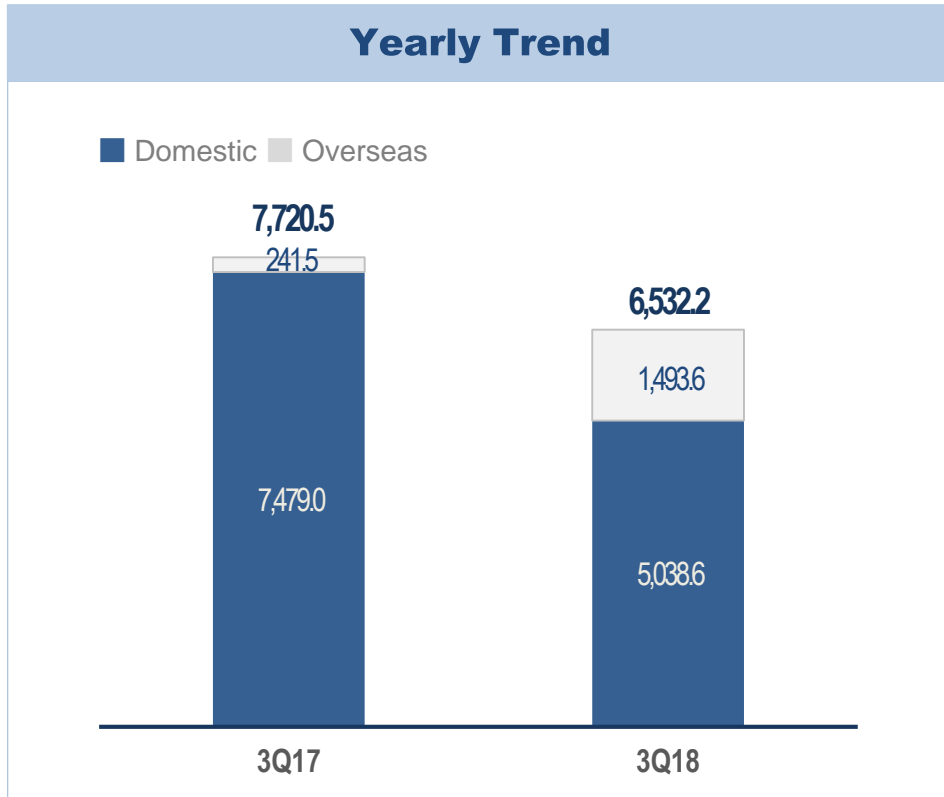
**4. Gross Profit**

**5. Operating Profit**

**※ Appendix. Summary of Financial Statement**

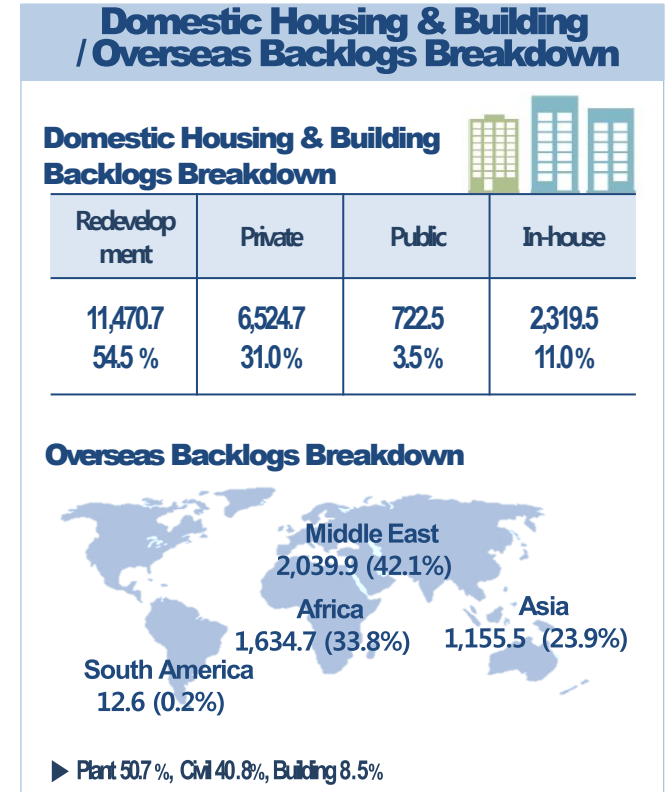
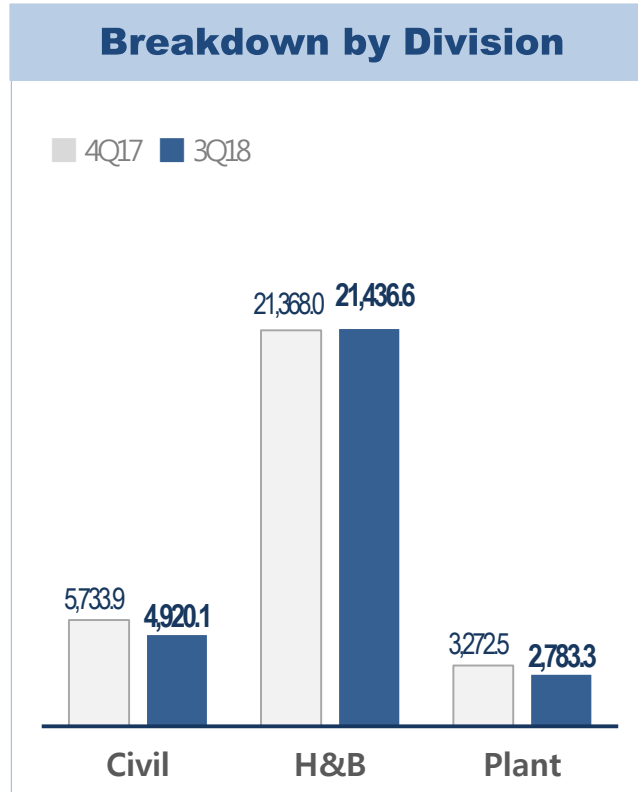
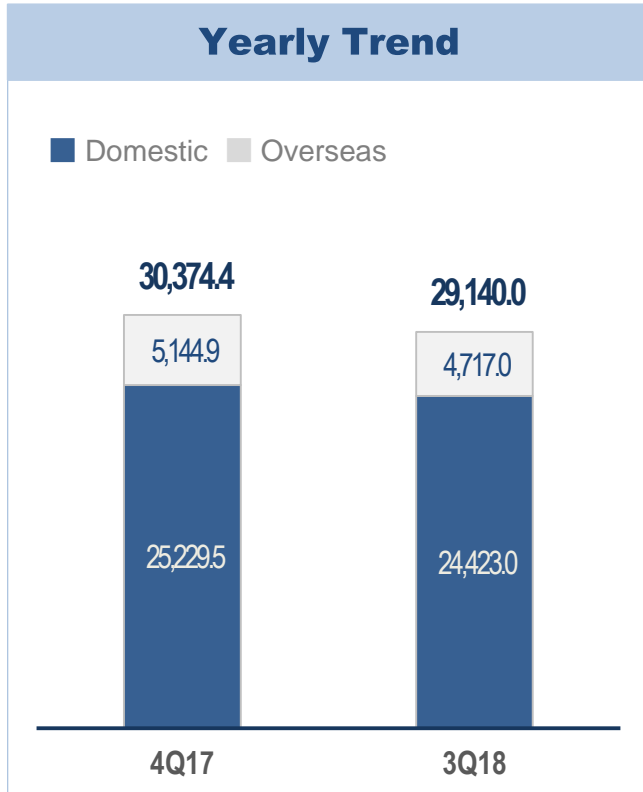
# 1. New Orders (Separate)

[ Unit – Wbn ]



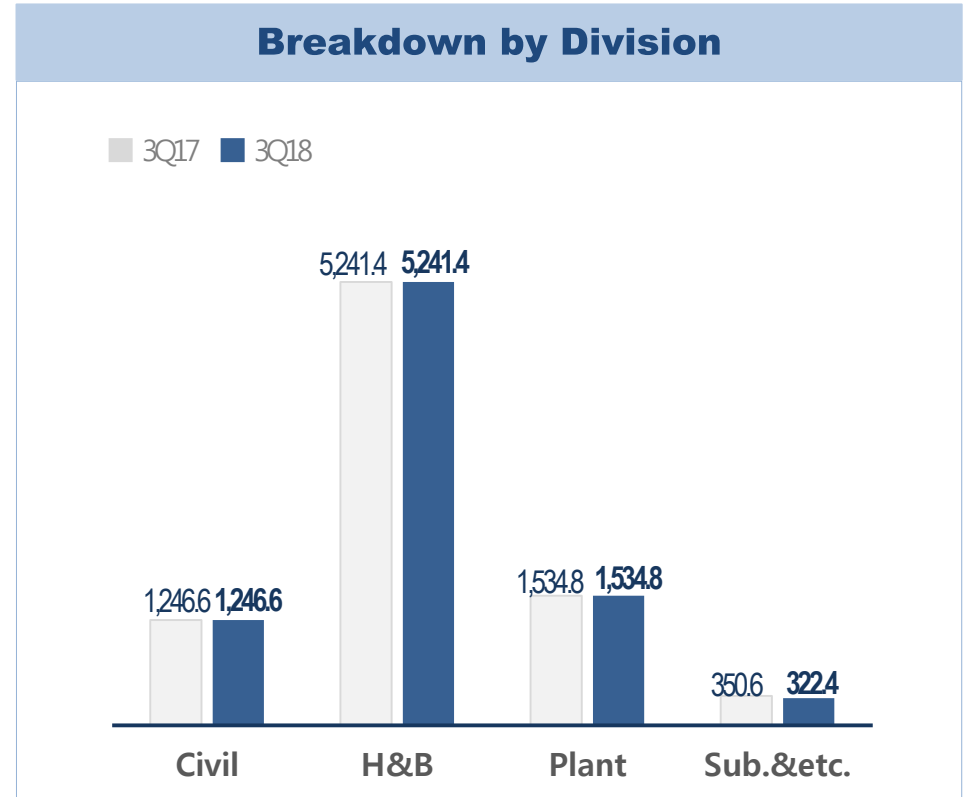
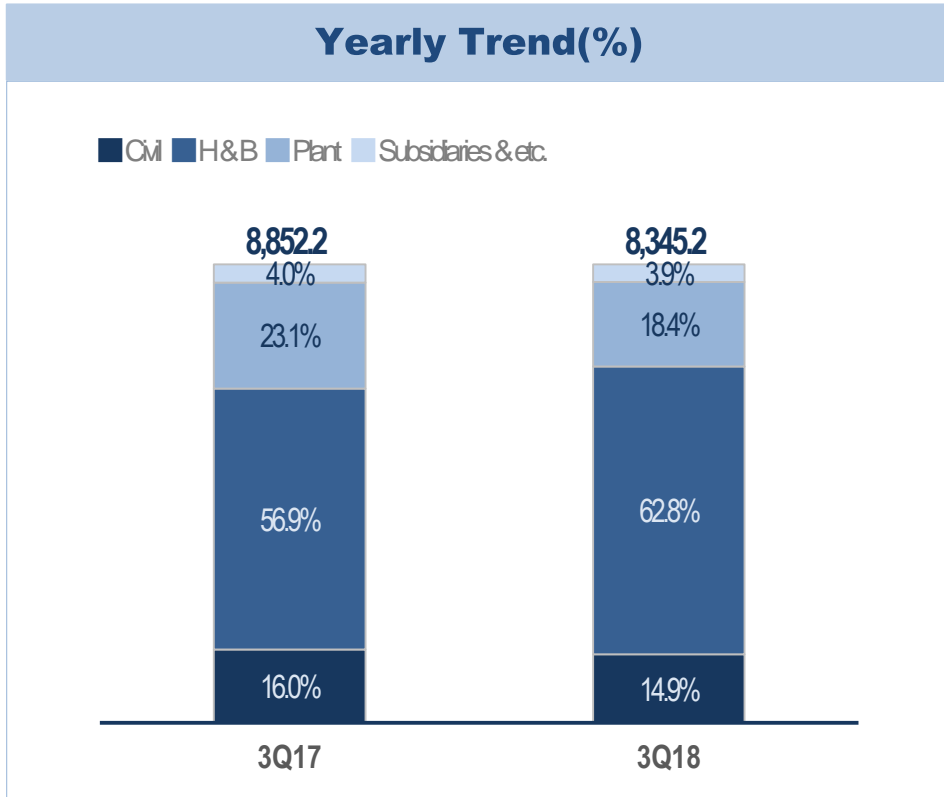
## 2. Orders Backlogs (Separate)

[ Unit – Wbn ]



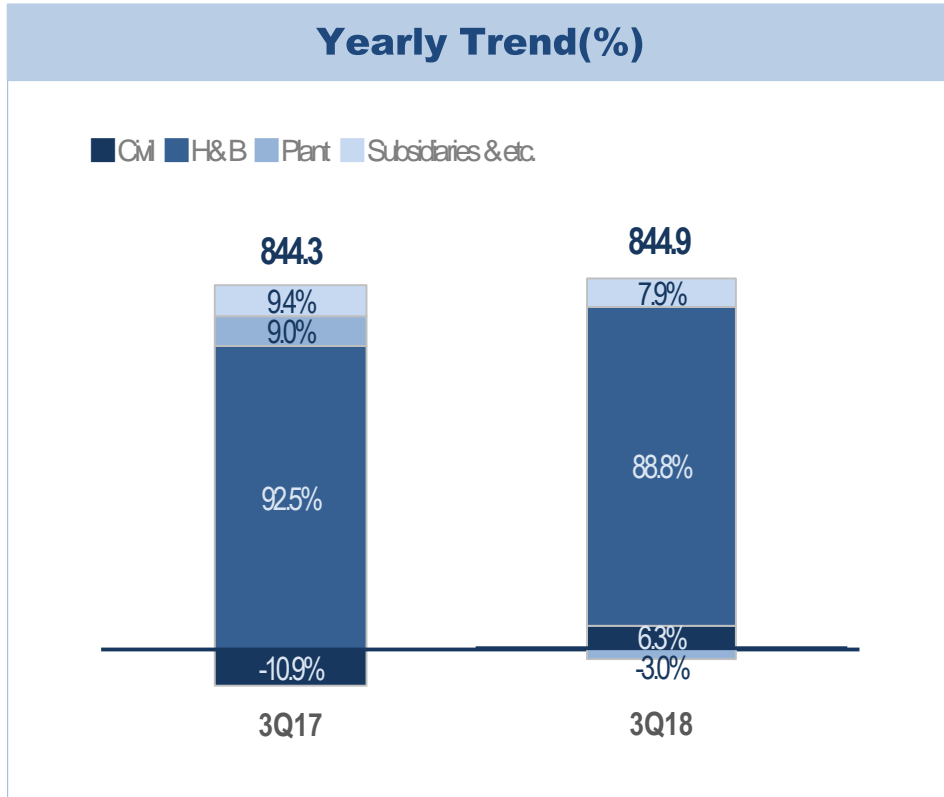
# 3. Sales Revenue

[ Unit – Wbn ]



# 4. Gross Profit

[ Unit – Wbn ]

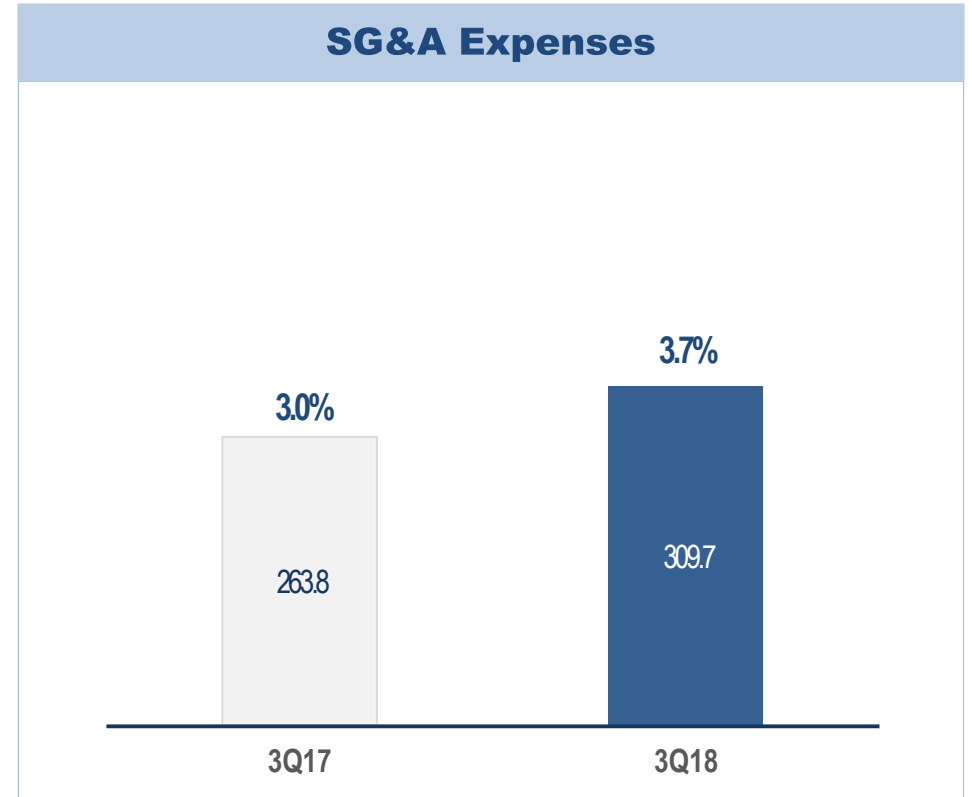
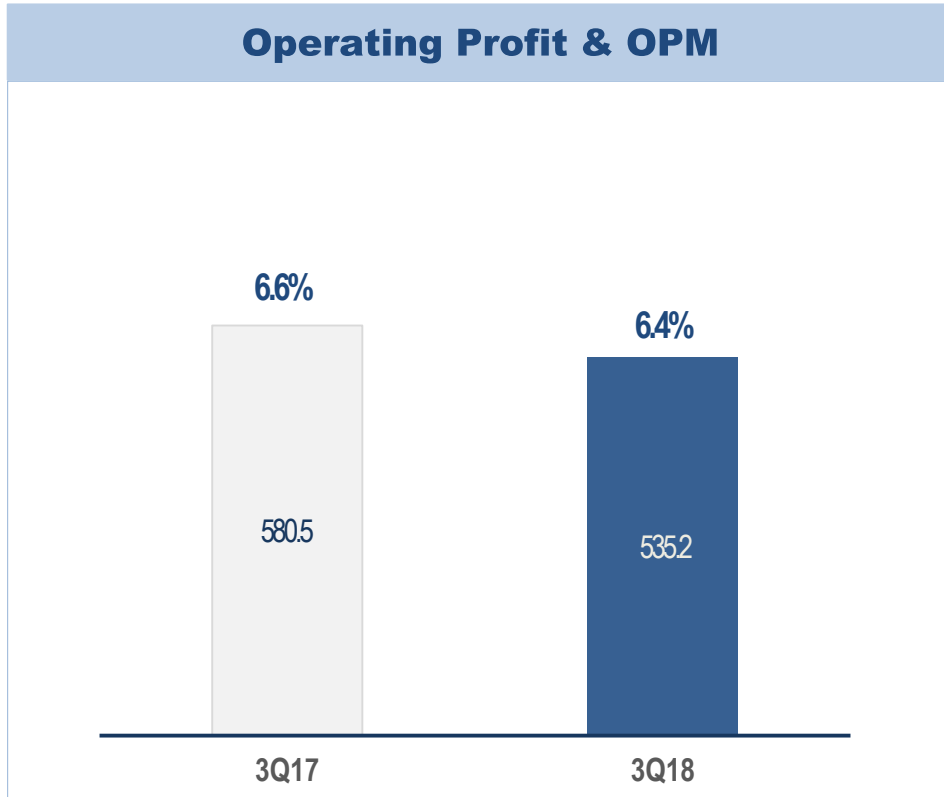


### Breakdown by Division

Division	3Q17		3Q18	
Civil	-92.4	-65%	53.3	43%
Housing & Building	780.9	155%	750.2	143%
Plant	76.1	3.7%	-25.5	-1.7%
Subsidiaries & etc.	79.7	22.7%	66.9	20.8%
<b>Total</b>	<b>844.3</b>	<b>9.5%</b>	<b>844.9</b>	<b>10.1%</b>

# 5. Operating Profit

[ Unit – Wbn ]





# Appendix. Summary of Financial Statement

[ Unit – Wbn ]

## Summary of Income Statement

Account	3Q17	3Q18
<b>Sales Revenue</b>	<b>8,852.2</b>	<b>8,345.2</b>
<b>Gross Profit</b> (%)	<b>844.3</b> (9.5%)	<b>844.9</b> (10.1%)
<b>Operating Profit</b> (%)	<b>580.5</b> (6.6%)	<b>535.2</b> (6.4%)
<b>Other Expenses</b>	<b>-17.4</b>	<b>-78.6</b>
<b>Net Financial Cost</b>	<b>-47.4</b>	<b>-58.9</b>
<b>Pre-tax Profit</b>	<b>515.7</b>	<b>397.7</b>
<b>Net Profit</b> (%)	<b>411.8</b> (4.7%)	<b>265.8</b> (3.2%)

## Summary of Balance Sheet

Account	4Q17	3Q18
<b>Total Asset</b>	<b>8,776.4</b>	<b>9,192.7</b>
<b>Current Asset</b>	<b>5,277.2</b>	<b>5,703.7</b>
<b>Cash &amp; Cash Equivalents</b>	<b>517.1</b>	<b>822.0</b>
<b>Total Liability</b>	<b>6,498.4</b>	<b>6,877.4</b>
<b>Currently Liability</b>	<b>5,269.9</b>	<b>5,080.4</b>
<b>Borrowing</b>	<b>1,970.5</b>	<b>2,479.2</b>
<b>Total Equity</b>	<b>2,278.0</b>	<b>2,315.3</b>
Account	4Q17	3Q18
<b>Debt Ratio</b>	<b>285.3%</b>	<b>297.1%</b>
<b>PF Loan Guarantee</b>	<b>1,044.4</b>	<b>837.9</b>
<b>Un-started PF Balance</b>	<b>96.6</b>	<b>168.6</b>

# Thank You

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